

Hutton Henry

Founder & Managing Partner, Beyond M&A

Technology M&A advisory | Author of People First | Kolbe-certified



AT A GLANCE

Based

United Kingdom

Firm

Beyond M&A

Focus

Tech DD, post-deal value creation, AI for M&A

Clients

Private equity, corporate development, founders

Certified

ISO 9001 & ISO 27001 | Kolbe consultant, 9 years

SPEAKS ON

- / Why technology deals fail on people, not platforms
- / What investors miss in technology due diligence
- / Building AI that survives the next diligence
- / Leading merged teams through the first 100 days

FIND HUTTON

Website

beyond-ma.com

LinkedIn

linkedin.com/in/hutton-henry

Podcast

beyond-ma.com/podcast

Book

People First

Lens

lensapp.ai

PROFILE

Hutton Henry helps investors and boards understand what technology is really worth, before the deal and long after it.

He is the founder and Managing Partner of Beyond M&A, an end-to-end technology M&A advisory that works across pre-deal assessment, technology due diligence, and post-deal value creation. The firm is ISO 9001 and ISO 27001 certified, and its partners are former operators who have run global technology functions in regulated markets. That operator background is the point: reports are written in plain commercial English, and they work as both investment committee evidence and a 100-day plan.

Hutton has spent decades leading technology through mergers, carve-outs and integrations. His view, formed the hard way, is that technology integration fails on people rather than platforms. He is a Kolbe-certified consultant of nine years with a specialism in mergers, using conative assessment to map team strengths, predict friction between merging leadership teams, and design operating models that make the deal thesis deliverable. He wrote about this in People First, his book on leading technology integrations through the human side of change.

He also builds. Beyond M&A is behind Lens, an AI-augmented platform for technical due diligence, alongside Ascend for post-deal back-office consolidation and MyCareer for professional services firms. His current work centres on AI in the deal cycle: how to build portfolio-company AI that is auditable, explainable and defensible to regulators, auditors and the next acquirer, rather than a demo that never reaches production.

Hutton hosts the Beyond M&A podcast, where operators, investors and founders talk candidly about the parts of a deal that do not make it into the data room. He works with private equity deal teams, corporate development leads, and founders preparing for exit.

Orphaned at five, Hutton was told by his foster parents that he would never be clever enough to get a job. He is quietly pleased that did not work out, and it is why he leads his firm with a People First ethos.

SHORT BIO, FOR EVENT AND PODCAST INTROS

Hutton Henry is founder and Managing Partner of Beyond M&A, a technology M&A advisory spanning pre-deal assessment, technology due diligence and post-deal value creation. A former global technology leader and Kolbe-certified consultant, he is the author of People First and hosts the Beyond M&A podcast.