Lens

COMMON ISSUES OBSERVED IN EARLY STAGE FIRMS DURING IT DUE DILIGENCE

1 Technical Debt

Feature chasing and taking the strategy to maximise customer value means taking shortcuts. Identifying this problem early can help you avoid expensive cyber-risks and re-platforming in the future.

2 Wage Inflation

All tech leaders are currently managing this risk. We need to understand your approach to retaining current staff and integrating newcomers who can often be paid higher.

3 Serial entrepreneurs

Simply put - how valueable is this current startup, how committed are they to the business and how did prior ventures fare?

4 Buzzword bingo

AI, ML, Big Data. All in an Microsoft Access Database. Firms may be able to fool investors but Tech DD will uncover if the latest techniques and technologies are used and are providing value.

5 Architectural opaqueness

We can often see 'guesswork' at plat when interviewing teams about their technology architecture. Take the time to document and discuss it before undergoing IT Due Diligence.