

TECH DUE DILIGENCE

ESSENTIAL SUCCESS FACTORS

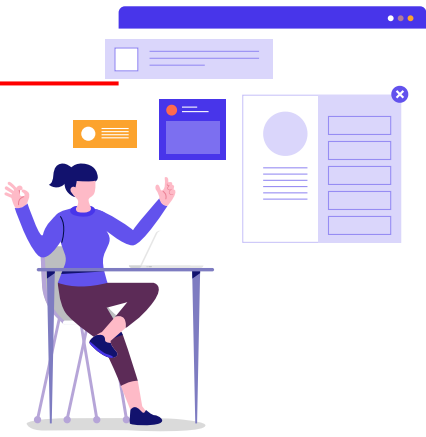


INVESTORS DON'T LIKE EXPENSIVE SURPRISES.

Hence, we describe the three essential success factors key to a positive outcome.

1) INVESTIBLE TECH TEAM

Can the team adapt to a more commercial-approach and higher levels of governance?



2) TECHNOLOGY STRATEGY ALIGNS WITH AND SUPPORTS THE BUSINESS GROWTH PLAN.

Tech needs to deliver fast with clear ROI.

3) MINIMAL TECH DEBT AND POST-DEAL LIABILITIES

Minimal spending on fixing issues or addressing poor decision-making from the past.



BUT WHAT WE TEND TO SEE

We often find that one or more of these success factors need considerable attention.

A) THE TECHNOLOGY TEAM NEEDS TO CHANGE.

Typically there are skills gaps. Additional help is required to enable the technology team to deliver against the growth plan.



B) TECH IS A HINDRANCE TO THE GROWTH PLAN.

Expensive, overrunning tech initiatives not meeting business needs.

C) CONSIDERABLE TECH DEBT, RISKS AND LIABILITIES

In the worst cases, the tech makes the target uninvestible.

