

Hutton Henry

Managing Partner



Profile

Since 2015, Hutton has served VC, PE, and Corporate investors.

He now leverages his due diligence expertise to assist founders to prepare for investments or exits.

Hutton is passionate about coaching teams to increase self-awareness and productivity. He is the founder of [Beyond M&A](#) and [Lens](#).



+44 7841 643 044



hutton@lensapp.ai



<https://beyond-ma.com/blog/>

Speaker Topics

The Psychology of Tech Teams

Based on coaching 500+ tech team members.

- Why we need diversity of thought/action.
- The biases within tech team and firms.
- Consciously designing teams and culture.

Preparing Founders for Due Diligence

Founders shouldn't be penalised for simple issues.

- Why deals fail - from a DD assessor.
- The seven areas that are key to investors.
- Preparing your business for assessment.

CTO Coaching & Transactional Analysis

Helping CTOs step-up during scale-up.

- The CEO-CTO clash.
- Why CTOs can struggle.
- Transactional Analysis and CTO behaviour.

Publications

Writing on the intersection of people, tech and M&A.

[People First](#) (2018)

Unite your tech teams to deliver successful M&A integration projects.

People First puts forward that most M&A deals fail due to a lack of focus on the people being acquired, and how to address this problem.

[Diversity of Action](#) (2020)

D.O.A. states why we must use psychometrics on Tech Teams if we are to create true diversity.

[Founders First](#) Upcoming (2024)

Helping founders prepare for investment so they maximise value.

Podcast Examples

Humans of Fintech

M&A Stories

Powered by Instinct

Ensono Podcast